



IT PAYS TO KNOW YOUR NUMBERS!

PENTICTON

# of Properties Sold YTD	1508
Average Sale Price - SF	\$881,547
Average Sale Price - Condo	\$436,748
Average Sale Price - Townhome	\$559,812
Sell Price/ List Price Ratio	93.90%
Average Days to Sell	57
# of Listings YTD	856

SUMMERLAND

# of Properties Sold YTD	239
Average Sale Price - SF	\$883,072
Average Sale Price - Condo	\$385,206
Average Sale Price - Townhome	\$670,213
Sell Price/ List Price Ratio	92.16%
Average Days to Sell	65
# of Listings YTD	467

SOUTH OKANAGAN

# of Properties Sold YTD	1945
Average Sale Price - SF	\$854,383
Average Sale Price - Condo	\$422,299
Average Sale Price - Townhome	\$560,334
Sell Price/ List Price Ratio	90.96%
Average Days to Sell (SF)	77
# of Listings YTD	3927

	Area	2018	2019	2020	2021	2022
NEW LISTINGS	Penticton	1717	1704	1745	1,593	1,508
	Summerland	546	547	455	451	467
	South Okanagan	4255	4268	4067	3960	3927
UNIT SALES	Penticton	942	875	1154	1,381	856
	Summerland	232	240	294	342	239
	South Okanagan	2129	1933	2627	3156	1945
\$1,000,000 + UNIT SALES	Penticton	15	8	26	84	73
	Summerland	10	17	24	50	36
	South Okanagan	42	42	102	251	209
AVERAGE SALE PRICE (Single Family)	Penticton	\$572,007	\$548,690	\$626,737	\$812,332	\$881,547
	Summerland	\$628,171	\$694,549	\$803,032	\$919,402	\$883,072
	South Okanagan	\$530,199	\$540,556	\$638,419	\$796,558	\$854,383

Average Sale Price Single Family Home Penticton
2021 - \$812,332
2022 - \$881,547

Up 8.52% in 1 year
Avg. Cost to Wait \$69,215

Average Sale Price Single Family Home Penticton
2018 - \$572,007
2022 - \$881,547
Up 54% in 5 years
Avg. Cost to Wait \$309,540

AVERAGE COST DIFFERENCE FOR SINGLE FAMILY HOME 2021 VS 2022

Penticton +8.52% = \$69,215 | Summerland -3.95% = -\$36,330
 South Okanagan +7.26% = \$57,825



GO WITH THOSE WHO KNOW!

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